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REDUCED PRICE LIST

Supplementing Our Wholesale Catalog of

GLADIOLI**BULBS and BULBLETS****AN OPEN LETTER**

LAST fall when we built our big new warehouse we incurred several heavy obligations which are now coming due. In order to meet them we must raise some ready cash quickly. To do so we have gone through our entire catalogue and reduced our prices on every variety. On many varieties we have cut the price as much as 50 per cent.

Compare the prices offered herein with our Wholesale Catalogue and see for yourself the sacrifice which we are making on our Glads.

At these very low prices we are sure our bulbs will not last long. We therefore suggest that after looking over the enclosed prices, you send your order in at once,

Sincerely,

P. VOS & SON.

TERMS OF SALE are the same as those given in our Wholesale Catalogue, with the exception that we now offer

5% DISCOUNT FOR CASH WITH ORDER

Please remember that all our bulbs are healthy, vigorous and guaranteed true to name.

P. VOS & SON

Growers of

*"True to Name Gladioli"***GRAND RAPIDS,****MICHIGAN**

VARIETY	STANDARD VARIETIES							BULBULETS	
	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Per	Price
Alice Tiplady	100	\$ 9.00		\$ 5.00		\$ 3.00	\$ 2.00	1000	\$ 5.00
America	1000	\$18.00	\$12.00	8.00	\$ 6.00	3.50	2.00	Pk.	4.00
Baron Jos. Hulot.....	1000	60.00	50.00	40.00		22.00	16.00	Qt.	8.00
Bertrex	1000	70.00	55.00	42.00		24.00	17.00	1000	2.00
Blue Jay.....	1000	75.00	60.00	50.00	40.00	30.00	20.00	1000	4.00
Catherina	100	14.00	12.00	10.00	8.00	6.50	5.00	1000	6.00
Chicago White.....	1000	30.00	24.00	19.00		10.00	7.00	Qt.	3.00
Chris	1000		27.00	22.00		12.00	8.00	Qt.	3.00
Conspicuous	1000	45.00	36.00	26.00				Qt.	5.00
Electra	1000	40.00	32.00	22.00				1000	3.00
Elizabeth Kurz.....	1000		30.00	20.00		7.00	5.00	Qt.	3.00
Evelyn Kirtland.....	1000	75.00	60.00	44.00		26.00	18.00	1000	3.00
Flora	1000	75.00	60.00	45.00		30.00	25.00	1000	4.00
Glory of Holland.....	1000		28.00	20.00		11.00	8.00	Qt.	3.00
Golden Measure.....	each	1.00	.75	.60	.40	.30	.20	1000	50.00
Goliath	1000		28.00	20.00		11.00	8.00	Qt.	7.00
Gretchen Zang	1000		35.00	27.00		14.00	9.00	Qt.	7.00
Hailey	1000	22.00	15.00	11.00	8.00	5.00	3.00	Bu.	25.00
Haubenaufen	1000		19.00	14.00	10.00	7.00	4.00	Bu.	30.00
Herada	1000	75.00		56.00		30.00	20.00	1000	2.00
Hilda	1000	35.00	26.00	18.00		8.00	5.00	Pk.	9.00
Le Marechal Foch.....	1000	80.00	65.00	50.00		35.00	25.00	Qt.	10.00
Lily White.....	1000	45.00	37.00	28.00		19.00	13.00	Qt.	6.00
L'Immaculee	1000	60.00	45.00	36.00	25.00	19.00	13.00	Qt.	8.00
Louise	100	25.00	20.00	16.00				1000	8.00
Majestic	1000	75.00	60.00	50.00		30.00		1000	5.00
Master Wietse.....	1000			14.00		7.00	4.00	Pk.	8.00
Mr. Mark	1000	50.00	40.00	30.00	20.00	13.00	9.00	Qt.	8.00
Mrs. Dr. Norton.....	1000	110.00	90.00	70.00		42.00		1000	4.00
Mrs. Frances King.....	1000	20.00	15.00	11.00		5.50	3.00	Pk.	6.00
Mrs. Frank Pendleton	1000	40.00	32.00	25.00		14.00	9.00	Pk.	16.00
Mrs. Watt	1000	35.00	27.00	20.00				1000	2.00
Muriel	100	18.00	15.00	12.00	10.00	7.50	5.00	1000	6.00
Nora	1000	45.00	36.00	25.00	18.00	12.00	9.00	Qt.	4.00
Panama	1000	27.00	23.00	17.00		8.00	5.00	Bu.	30.00
Peace	1000	34.00	24.00	18.00		9.00	6.00	Pk.	10.00
Pink Beauty.....	1000	45.00	36.00	28.00		15.00	10.00	1000	2.00
Pink Perfection	1000	65.00						1000	2.00
Pink Progression	1000	45.00	32.00	22.00				1000	2.00
Pride of Hillegom.....	1000	45.00	32.00	24.00	18.00	14.00	10.00	Qt.	5.00
Prince of Wales.....	1000	48.00	40.00	30.00	22.00	15.00	11.00	Pk.	25.00
Princepine	1000	20.00	16.00	10.00	7.00	4.00	2.50	Bu.	25.00
Rev. Ewbank	100	25.00	20.00	16.00				1000	7.00
Roem VanKenneml'd	1000	35.00	26.00	19.00	13.00	9.00	6.50	Pk.	20.00
Salmon Excelsior.....	1000			15.00	11.00	8.00	4.00	Pk.	9.00
Scarsdale	100		4.00	3.00	2.00	1.50		1000	1.00
Schwaben	1000	40.00	30.00	22.00	17.00	12.00	8.00	Pk.	20.00
Stella	1000	20.00	16.00	10.00	7.00	4.00	2.50	Pk.	5.00
Wilbrink	1000	38.00	28.00	21.00	12.00	8.00	5.00	Bu.	50.00
Yellow Hammer.....	1000	40.00	32.00	25.00		12.00	7.00	Pk.	20.00
Mixture	1000		14.00	10.00		5.00	3.00	Bu.	10.00
Primulinus Hybrids.....	1000		13.00	10.00	7.00	5.00	3.00	Pk.	5.00

For description of the above varieties, see our Wholesale Catalogue, which you have already received. If you have mislaid it, drop us a line and we will send you another copy.

VARIETY	VOS ORIGINATIONS						BULBLETS	
Variety	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Per	Price
CHATEAU THIERRY — Bright cerise, very large flower. Per 1000.....	\$80.00	\$60.00	\$50.00	\$40.00	\$30.00	\$20.00	Pk.	\$45.00
EROS — Exquisite pink. Very large flower. Early as "Halley." Per 100....	15.00	10.00	9.00	7.50	5.00	3.50	1000	8.00
FAIR KING—Best scarlet on market. Per 1000.....	75.00	60.00	45.00	35.00	28.00	20.00	1000	4.00
GENERAL JOFFRE—The improved War, blood red. Per 1000		32.00	24.00		13.00	8.00	Pk.	23.00
JOHANNESFEUR — Brownish red, velvet texture. Per 100.....	15.00	12.00	9.50	6.50	5.00		1000	8.00
JOHN M. GOOD—Has yellow buds but is white in full bloom. Per 100..	12.00	10.00	8.00	6.50	5.00	4.00	1000	7.00
MAINE—Most beautiful white on the market. Pure white flowers of exquisite form. Per 100..	40.00	32.00	25.00	20.00	16.00	13.00	1000	15.00
MISS CHRISTINA TREUR—Like "Halley" but free from its yellow blotch. Per 1000.....	80.00	65.00	50.00			20.00	Qt.	7.00
MORNING GLORY—The improved Schwaben. In big demand. Per 100....	18.00	15.00	12.00	9.00	6.00	4.00	1000	10.00
MRS. PETER VOS—Soft, creamy white. Like peach blossoms. Per 1000	45.00	36.00	26.00	19.00	13.00	10.00	Qt.	5.00
NEBRASKA — Violet and blue. Per 100.....	10.00	8.00	6.00	4.50	3.00	2.00	1000	5.00
OHIO—A rare and magnificent shade of white. Has wax-like petals of strong texture. Per 100	20.00	16.00	13.00	10.00	8.00	6.00	1000	11.00
RADIUM — Colored like Pendleton only much more beautiful. Immense flowers on a tall, straight spike. Per 100	12.00	9.00	8.00	6.50	4.00	2.50	1000	7.00
UTAH — The florist's favorite. Produces 150 spikes of immense white blooms per 100 bulbs. Per 1000.....	40.00	32.00	25.00		13.00	9.00	Qt.	4.00
WASHINGTON — Pure white. Exclusive. Doz....	7.50	6.00	4.00				100	2.00
WISCONSIN — Another excellent white. Tall, stately spikes. Per 1000	60.00	45.00	35.00	25.00		13.00	Qt.	6.00
WOLVERINE—Flesh colored, carmine blotch on lower petals. Reproduces abundantly. Per 1000....	50.00	40.00	30.00	20.00	15.00	10.00	Pk.	30.00

Ask us for more complete descriptions of the above varieties, every one of which we recommend without qualification.

The following Standard Varieties were omitted from our Catalog.

Notice the Very LOW PRICES.

	Per	No. 1	No. 2	No. 3
CRIMSON GLOW—Brilliant crimson	100	\$13.00		
LILY LEHMAN—Ivory white, lily-like flowers.....	1000	40.00	\$32.00	\$25.00
LOVLINESS—Beautiful creamy white, large flowers.....	1000	50.00	40.00	32.00
LUCIE—Pure soft canary yellow, early.....	100	10.00	8.00	6.00
NIAGARA—Nanking yellow. Well known.....	1000	35.00	26.00	20.00

(See next page)

The "Vos" Originations

which are listed on the reverse side, represent years of painstaking hybridizing by our Mr. Peter Vos. In producing new varieties he has held steadfastly to his motto of "Not how many, but how good."

Were His Efforts Worth While?

If you could read the scores of letters of appreciation which we have received from all who have tried his originations you would ask us as many have already, "Why don't you advertise them more?" However, we believe that in time they will advertise themselves and come into their own.

The Loving Cup

The Loving Cup which we won at the last convention of the American Gladiolus Society as first prize for the best display of Gladioli,—**quality** and **variety** considered, was chiefly due to Mr. Vos' beautiful originations which were exhibited there.

If you have seen them you need no introduction to the Vos Originations.

If you have not seen them, try them; you have a real treat in store for you.

We especially recommend the following: Chateau Thierry, Eros, Fair King, Maine, Morning Glory, Ohio, Radium, Washington and Wolverine.

ASK US ALL ABOUT THEM.

P. VOS & SON

True to Name Gladioli

Grand Rapids,

-

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Michigan